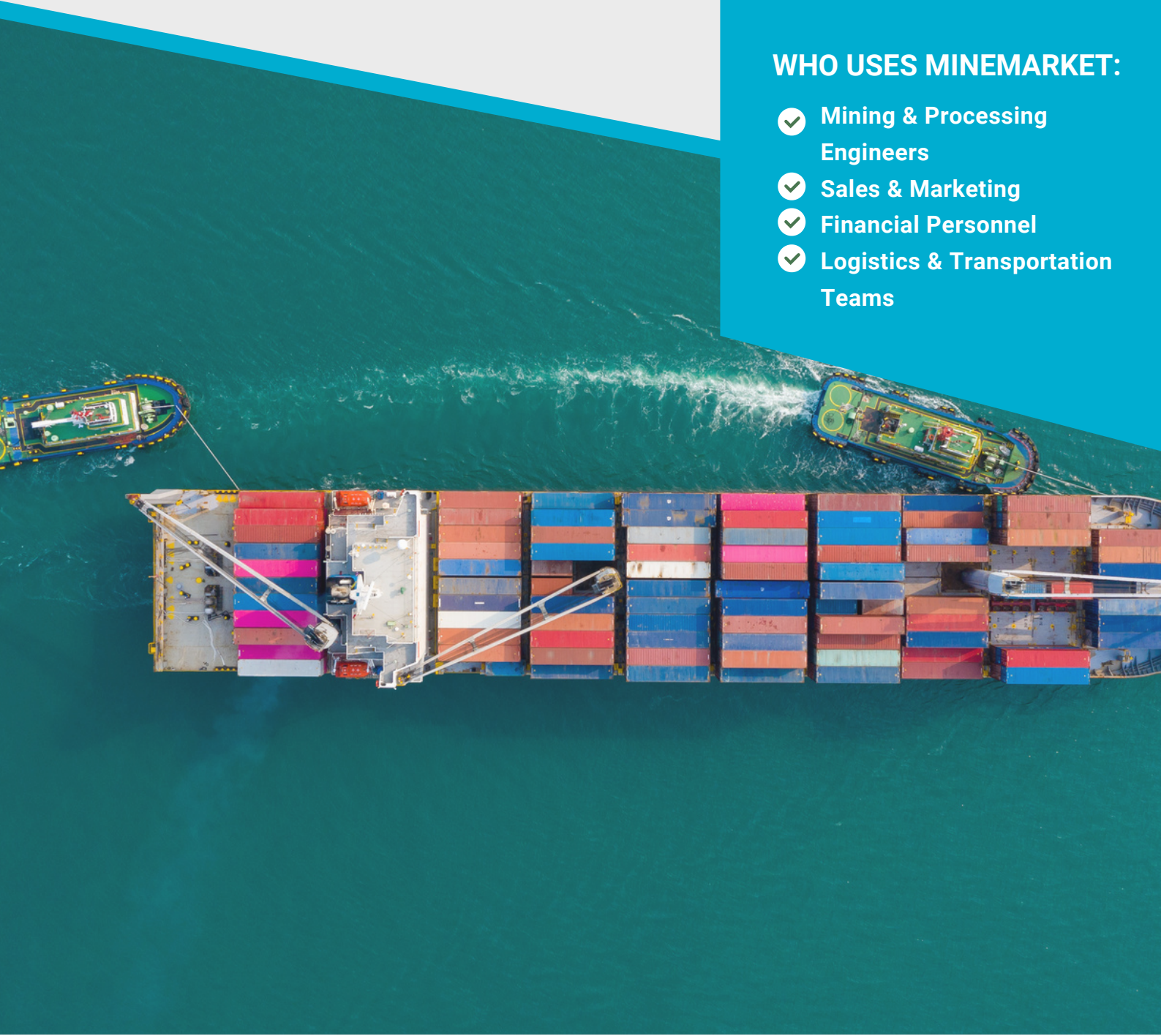


Value Chain Management

MINEMARKET

WHO USES MINEMARKET:

- ✓ Mining & Processing Engineers
- ✓ Sales & Marketing
- ✓ Financial Personnel
- ✓ Logistics & Transportation Teams



MINEMARKET

MineMarket provides the broadest coverage for managing the mining value chain by combining comprehensive material tracking, logistics management, and complex sales and marketing capabilities into a single solution.

Through connecting operational data and its relationships from mine to customer, MineMarket maximises commercial outcomes by optimising logistics, charting the impact of sales, and tracking and identifying operational bottlenecks. MineMarket minimises delays in data collection, ensuring the same data is visible across the organisation which facilitates analysis, adjustment and reconciliation.

KEY BENEFITS

✓ Increased Supply Chain Visibility

MineMarket replaces the need for disparate technical and commercial systems, and provides stakeholders with real time access to key performance indicators such as production, inventory, quality, delays and contract information.

✓ Enforces Standardised Business Processes

MineMarket enforces the standardisation of business processes by providing common data collection mechanisms throughout the entire supply chain. These can be performed automatically or via predefined data entry forms, and improve consistency in meeting contractual requirements.

✓ Improves Control of Production

The blending and planning functionality provides both the ability to consistently blend as well as visibility of stock shortages and quality problems well into the future. These tools give users the ability to efficiently plan sales, to react to changing market situations with flexibility and speed, and to consistently deliver top contract specifications.

✓ Supports Complex Commercial Planning & Operations

MineMarket supports and automates marketing desk processes, providing sophisticated tools to allow companies to compete efficiently in a global market. Integrated with production, finance and accounting systems, the solution supports product flow forecasts, trading commitments, shipment planning, invoicing, assay exchange, credit management, cash flows and many other sales and marketing functions.

✓ Enables Regulatory Compliance

MineMarket ensures that all generated data is traceable to and complies with the corresponding contractual arrangements, as well as maintaining complete audit details of every transaction.

MineMarket helps producers save over \$3M per year by reducing demurrage penalties.

Inventory Management & Tracking

MineMarket's supply chain model enables users to track quality, quantity and contributors from 'in situ' to shipment and beyond for both bulk and discrete units. MineMarket provides detailed 3D stockpile modelling and blend optimisation to support stockyard management and the production and demand planning capability links it all together.

Sales & Marketing

MineMarket connects the mine to the customer through comprehensive management of complex contracts, including freight and service contracts. Its robust sales and marketing capability also enables credit management, contract linking, settlement, tolling and invoicing, all in the one platform.

Transportation & Logistics

A wide range of logistics capabilities include the modelling and scheduling of trucks, ships, trains and barges, including a range of detailed features such as complex traffic handling, equipment and transport delay management, and ship line-up. It also enables the automatic recording of user-defined incidents to identify bottlenecks in production.

Commodity Trading & Risk Management

MineMarket supports deal capture for physical contracts, commodity and FX derivatives, the logistics and the financial processes (including mark-to-market accounting). It enables robust risk management through the allocation of hedge positions to logistics, and provides tools to view and effectively manage risk.

Reporting

There are a wide range of reporting functions including standard KPI reports, audit reporting and configurable dashboards.



CONTACT US



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